

NEWS RELEASE

Procurri Achieves Record Profit Before Tax of S\$7.9 million for 9M2018

- 3Q2018 record profit before tax of S\$2.7 million
- 3Q2018 net profit of \$1.4m brings earnings for first 9 months of 2018 to S\$3.7m, vs S\$1.5m net loss for 9 months of 2017

S\$('000)	3Q2018	3Q2017	Change (%)	9M2018	9M2017	Change (%)
Revenue	55,382	51,256	8.0	168,163	133,154	26.3
Gross Profit	19,839	16,094	23.3	60,267	42,432	42.0
EBITDA	5,100	2,969	71.8	15,092	5,573	170.8
Profit/(Loss) Before Tax	2,682	464	478.0	7,873	(1,008)	N.M.
Net Profit/(Loss)	1,422	14	N.M.	3,667	(1,493)	N.M.

N.M. – Not Meaningful

Singapore, 9 November 2018 – Procurri Corporation Limited (“**Procurri**” and together with its subsidiaries, the “**Group**”) reported today its third consecutive quarter of earnings this year as its two business segments – Lifecycle Services and IT Distribution – turned in higher gross profits as shown in the table above.

The Group made a net profit of S\$1.4 million in the three months ended 30 September 2018 (“**3Q2018**”), up from just S\$14,000 in the same quarter last year (“**3Q2017**”). Fully diluted earnings per share for 3Q2018 came in at 0.50 Singapore cent.

Such improvement in its bottom line came as gross profits grew 23.3% to S\$19.8 million on the back of a 8.0% increase in revenue to S\$55.4 million. The Lifecycle Services business in the Americas and Europe, the Middle East and Africa drove the growth in revenue in 3Q2018. Overall gross profit margin increased to 35.8% from 31.4%.

With the increase in profits, the Group generated S\$6.8 million in net cash from operations in 3Q2018, over three times more than in 3Q2017. As at 30 September 2018, it had S\$13.6 million in cash and cash equivalents, up from S\$10.1 million a year earlier.



P R O C U R R I

With the improved financial performance in 3Q2018, total revenue for the first nine months of 2018 (“9M2018”) amounted to S\$168.2 million, up 26.3% from the same period last year (“9M2017”). The Group made a net profit of S\$3.7 million for 9M2018, compared with a net loss of S\$1.5 million for 9M2017.

Mr Sean Murphy, the Group’s Chairman and Global CEO, said: “While the operating environment remains competitive, the key industry trends include a growing acceptance among IT users of the secondary IT equipment market with more original equipment manufacturers endorsing the sale of certified refurbished or excess equipment, as well as a shift towards open-server architecture with companies and data centre operators increasingly preferring to work with vendor-agnostic service providers, such as Procurri.”

This press release should be read in conjunction with Procurri’s unaudited financial statements for the period ended 30 September 2018 available at www.sgx.com.

-End-

About Procurri

Procurri is one of the leading global independent providers of Lifecycle Services and Data Centre Equipment. By offering a converged network that combines the technology, finance and logistics domains, Procurri aims to be a global aggregator of enterprise hardware and services to its channels.

Incorporated in 2013, Procurri has grown rapidly through the years and now has offices across three regional hubs – Asia Pacific, Americas and EMEA – with its global headquarters located in Singapore. Through its direct presence and global network of partners, Procurri’s business covers over 100 countries worldwide, providing a single touchpoint for its customers’ Lifecycle Services and Data Centre Equipment needs. For media and investor enquiries, please contact:

For media and investor enquiries, please contact:

WeR1 Consultants Pte Ltd
Investor Relations
Frankie Ho, frankieho@wer1.net
Jordan Teo, jordanteo@wer1.net
Tel: +65 6737 4844